

Healthcare Industry
Sponsorship and
Exhibition Prospectus

UNITING CANCER PAIN MANAGEMENT

Exploring different angles

FPM Spring Meeting
October 18-20, 2019
The Byron at Byron,
Byron Bay, NSW



FPM
FACULTY OF PAIN MEDICINE
ANZCA



WELCOME

On behalf of the Faculty of Pain Medicine and the organising committee of the 2019 Spring Meeting, I would like to invite you to this exciting three-day event. Our meeting “Uniting cancer pain management, exploring different angles” will be held at The Byron at Byron, Byron Bay, New South Wales from October 18-20.

The sponsorship opportunity will offer reach beyond the core group of pain specialists, as it is expected that the meeting will attract delegates from a range of specialties. This dynamic three-day event will bring together a collective of delegates from a range of specialties including pain medicine, anaesthesia, rehabilitation, palliative care, psychiatry, general practice and allied health professionals.

The healthcare industry exhibition will provide companies with an opportunity to showcase the latest equipment in pain management technology in both the acute and chronic setting, and will be available throughout the meeting. A welcome reception will be held on Friday evening, October 18, to thank you for your partnership.

Major sponsorship and exhibition opportunities are detailed on the following pages and are designed to give sponsors exposure to a broad range of pre-event marketing as well as maximum access to delegates during the meeting. It is expected that 100-150 delegates will attend, based on previous spring meetings.

For further information, please contact the meeting organiser.

Yours sincerely,

Dr Glen Sheh
Convenor

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INVITED INTERNATIONAL SPEAKER

Dr Amitabh Gulati, MD FIPP CIPS

Amitabh Gulati is an anesthesiologist and pain medicine physician practicing in New York City. He is an associate professor and director of chronic pain, specialising in interventional cancer pain management, at Memorial Sloan Kettering Cancer Center. He received his medical degree from Baylor College of Medicine, completed his anesthesiology residency at Emory University School of Medicine, and obtained his pain management fellowship diploma from Weill Cornell School of Medicine in 2007. Furthermore, Dr Gulati completed his acupuncture certification at the Helms Medical Institute in 2007, and is licensed to practice in the state of New York.



He is the program director of the Weill Cornell pain management fellowship in New York City. He regularly gives lectures and teaches at workshops on topics involving ultrasound guided pain procedures, interventional procedures in cancer pain management, and neuromodulation techniques for oncologic pain. His research involves the use of High Intensity Focused Ultrasound (HIFU) for the treatment of neuropathic pain and the study of interventional paradigms for cancer pain medicine. He is involved in multiple educational societies as teaching faculty or board member in the field of pain medicine. He is the president of the World Academy of Pain Medicine Ultrasound (WAPMU).

PROVISIONAL PROGRAM

Friday October 18, 2019

12.30-1.30pm	Registration and lunch
1.30-1.45pm	Welcome
1.45-3.15pm	SESSION 1 – CANCER PAIN, INTERDISCIPLINARY <i>Chair: Associate Professor Charles Brooker</i> Ultrasound guided procedures in cancer pain management, <i>Dr Amitabh Gulati</i> Medical Oncology perspective, <i>Dr Adam Boyce</i> Role of radiation in cancer pain, <i>Dr Roopa Gawarikar</i>
3.15-3.45pm	Afternoon tea
3.45-5.15pm	SESSION 2 – PALLIATIVE CARE PAIN MANAGEMENT <i>Chair: Dr Newman Harris</i> Chronic cancer pain management – what works, what doesn't? <i>Professor Janet Hardy</i> Biopsychosocial approach for cancer pain, <i>Professor Paul Glare</i> Staff health from palliative perspective, <i>Dr Alix Dumitrescu</i>
5.15-6.45pm	Welcome reception

Saturday October 19, 2019

8-9am	Registration
9-11am	SESSION 3 – CANCER SURVIVOR PAIN <i>Chair: Dr Rebecca Martin</i> Pain in cancer survivors, <i>Professor Paul Glare</i> Impact of exercise and/or rehabilitation on cancer patients and survivorship, <i>Associate Professor Steven Faux</i> Drug health perspective, <i>Dr Bridin Murnion</i> Psychological issues of cancer survivors, <i>Dr Stephanie Oak</i>
11-11.30am	Morning tea
11.30am-1pm	SESSION 4 – CANCER PAIN (ACUTE) <i>Chair: Dr Jacquelyn Nash</i> Interventional approach for the management of acute cancer pain from an American perspective, <i>Dr Amitabh Gulati</i> Acute cancer pain management from an Australian standard, <i>Dr Jennifer Stevens</i> Developing multidisciplinary and interventional cancer pain management to meet council pain guidelines, <i>Dr Timothy Hucker</i>
1-2pm	Lunch

Sunday October 20, 2019

2-3.30pm	SESSION 5 – PAEDIATRIC CANCER PAIN <i>Chair: Dr Louise Brennan</i>
	Responding to suffering from paediatric palliative care, <i>Dr Anthony Herbert</i>
	Paediatric cancer pain management, <i>Dr Matthew Crawford</i>
	Survival rate of these patients and the load of morbidity and survivorship that they experience, <i>Dr Jacqueline Evans</i>
7-10.30pm	Meeting dinner

8-9am	Registration
9-10.30am	SESSION 6 – INTERDISCIPLINARY VIEWS OF MEDICAL CANNABIS AND PSYCHOLOGICAL APPROACH TO MANAGE CANCER PATIENTS WITH OPIOID USE <i>Chair: Dr Bridin Murnion</i>
	<i>Professor Janet Hardy</i> – The use of medicinal cannabis in palliative care
	Medicinal cannabis use from a chronic pain perspective, <i>Dr KE Khor</i>
	Rational approach to opioid use in cancer patients, <i>Dr Newman Harris</i>
10.30-11am	Morning tea
11am-1pm	SESSION 7 – INTERVENTION FOR INTRACTABLE CANCER PAIN <i>Chair: Dr Jane Standen</i>
	Discussion on the types of IT devices and techniques for chronic cancer pain, <i>Associate Professor Charles Brooker</i>
	Percutaneous cordotomy, <i>Dr Steve Gibson</i>
	Interventions for intractable cancer pain, <i>Dr KE Khor</i>
1-2pm	Lunch and conclusion of meeting

HEALTHCARE INDUSTRY SPONSORSHIP AND EXHIBITION OPPORTUNITIES

The organising committee recognises the need to strengthen and enhance partnerships and is committed to bringing the interest of both parties together to build strong and worthwhile relationships.

We invite organisations to consider the benefits and opportunities associated with becoming involved as a sponsor or exhibitor at the 2019 Faculty of Pain Medicine Spring Meeting.

The Healthcare Industry Exhibition will provide companies with the opportunity to showcase the latest equipment and services to key decision makers at the meeting.

Major sponsorships and exhibition opportunities are designed to give sponsors exposure across the whole range of pre-event marketing as well as maximum access to delegates during the meeting. The meeting secretariat would be happy to discuss options with you.

EXHIBITION OPPORTUNITIES TOTAL INVESTMENT OF \$A5,500 (including GST)

Healthcare industry exhibitors' entitlements include:

- A skirted trestle table and power source.
- Complimentary registration for up to two representatives (including morning and afternoon teas, and lunch).
- Delegate list provided after the meeting.

Additional exhibitor passes can be purchased for the duration of the meeting at \$A330 and include the following:

- Lunch, morning and afternoon teas for the duration of the meeting.
- One ticket to the welcome reception.

MAJOR SPONSORSHIPS TOTAL INVESTMENT OF \$A11,000 (including GST)

Major sponsor entitlements include:

- A premier display area. Two skirted trestle tables and power source (or you may wish to bring your own stand).
- Complimentary registration for up to four representatives (including morning and afternoon teas, and lunch).
- Signage in the plenary room.
- Acknowledgment in all mail outs and promotional material including the meeting handbook.
- Acknowledgment as a major sponsor on the meeting website, meeting app including company logo with a hyperlink to your company's website.
- Acknowledgment on the opening slides at the meeting.
- Delegate list provided at the meeting.

(Please note: Major sponsorship is not exclusive)

ORGANISING COMMITTEE

Dr Glen Sheh, Spring Meeting Convenor

Dr Raj Anand, Committee member

Dr Roopa Gawarikar, Committee member

Dr Chris Hayes, Committee member

Dr Jane Standen, Committee member

CONTACT

For any further information, please visit the FPM website:
www.fpm.anzca.edu.au/events

Alternatively, please contact the meeting organiser:

Eleni Koronakos
ekoronakos@anzca.edu.au
+61 3 8517 5308

Faculty of Pain Medicine
Australian and New Zealand College of Anaesthetists
630 St Kilda Rd Melbourne VIC 3004

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SPONSORSHIP/EXHIBITION FORM

Please print clearly in block capitals

CONTACT DETAILS

Contact name: _____

Company name: _____

Position: _____

Postal address: _____

State: _____

Postcode: _____

Country: _____

Telephone: _____

Mobile: _____

Website: _____

Email: _____

First representative: _____

Dietary requirements: _____

Second representative: _____

Dietary requirements: _____

Products/services to be exhibited: _____

All costs are shown in Australian dollars and are inclusive of GST.

SPONSORSHIP ITEM

Major sponsorship \$A11,000

Exhibition space \$A5,500

PAYMENT OPTIONS

Please make cheques payable to 'ANZCA' in Australian dollars. Please complete this form and forward payment to:

Eleni Koronakos
Meeting Organiser, Australian and
New Zealand College of Anaesthetists
T: +61 3 8517 5308 F: +61 3 9510 6786
E: ekoronakos@anzca.edu.au
630 St Kilda Rd, Melbourne VIC 3004

- I require a tax invoice to make payment
 I have enclosed a cheque made payable to ANZCA
 I would like to pay by credit card
 Visa
 Mastercard

Card number: _____

Expiry date: _____

Card holder's name: _____

Signature: _____

Date: _____

1. The meeting may have more than one major sponsor.
2. The sponsorship packages including all artwork and advertising will be subject to organising committee approval and their decision will be final.
3. Exhibition space will be preferentially allocated to major sponsors, and remaining spaces sold in order of receipt of booking and payment. The organising committee decision regarding space allocation will be final. Should the exhibition floor plan require expansion or retraction, the Committee has the right to make the necessary changes.
4. Cancellation Policy: In the case of the cancellation of sponsorship on your part, please note that there will be no refund of monies paid. If the balance payment is not received by the due date, the sponsorship may be cancelled by the organising committee.

Name (please print): _____

Organisation: _____

Signature: _____

Date: _____